

Criteria for Evaluating Prospective Buyers of Standing Timber

The following criteria should be used to determine whether a prospective buyer of timber is a good fit for business. These standards look at the assessment from a buyer's resource, buyer's independence, buyer's track record, buyer's health & safety and environmental consciousness, and buyer's flexibility perspective.

Buyer's Resource

1. The prospective buyer must possess or demonstrate legitimate access to equipment, tools, transportation, skilled labour, and other resources required to undertake logging and post logging clean-up activities safely and within the time frame allowed.
2. The prospective buyer or his qualified agent should be able to effectively supervise his /her work crew.

Buyer's Independence

The prospective buyer should disclose if he/she is a relative of a member of the Agency or has some other relationship with the Agency so that any potential for conflict of interest may be evaluated/considered.

Buyer's Track Record

Where the prospective buyer is a return purchaser, he/she should not have been cited or convicted of any breach of the terms of an issued timber licence or be convicted in a court of law for breaches of the Forest Act, its regulations or other natural resource statutes.

Health, Safety and Environmental Consciousnesses of the Prospective Buyer

The prospective buyer is expected to be mindful of health, safety and environmentally friendly practices that apply to logging and must comply with any existing Operational Health and Safety guidelines from the Ministry of Health that may be applicable. The prospective buyer must not have any record of injury to work crews due to negligence nor any record of any unauthorised damage to forest resources.

Willingness/Flexibility

The prospective buyer should not have a track record of being difficult or resistant to the lawful instructions/directions of the FD and its representatives. The prospective buyer will be responsible for all actions of any Agents/intermediaries conducted under or as a consequence of any instruments issued

by the FD. The approval of a logging timetable may require flexibility on the part of the prospective buyer as the FD has no obligation to facilitate requests.

Checklist for eligibility

Criteria	Yes	NO	Comments
1. Is the prospective buyer in possession or able to demonstrate legitimate access to <ul style="list-style-type: none"> a. equipment, b. tools, c. transportation, d. skilled labour, e. and other resources required f. to undertake logging and post logging clean-up activities safely and within the time frame allowed. 			
2. Does the prospective buyer or his qualified agent have proof of appropriate and adequate supervision of prior work sites?			
3. Is the prospective buyer related to any FD employee or do they have other associations with the FD?			
4. Has the prospective buyer ever been cited or convicted of any breach of the terms of an issued timber licence?			
5. Has the prospective buyer ever been convicted in a court of law for breaches of the Forest Act, its regulations or other natural resource statutes?			
6. Has the prospective buyer provided evidence of consideration of mechanisms for the compliance with operational health and safety standards for this kind of work?			
7. Does the prospective buyer have a track record of being resistant to the lawful instructions of the Forestry Department or its Agents?			